

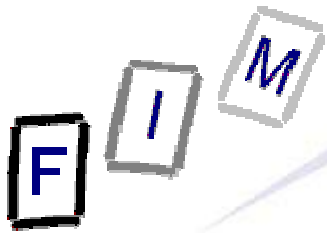
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# E-Learning

**Teaching → Learning, assessments, as/for business**

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# Questions?

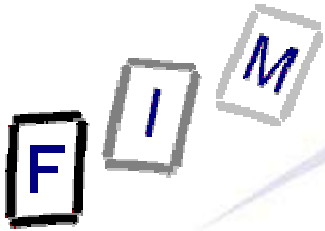
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**Please ask immediately!**

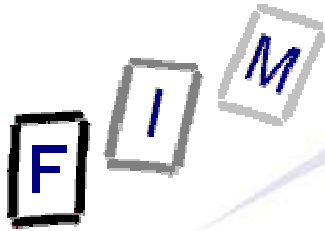
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# Introduction

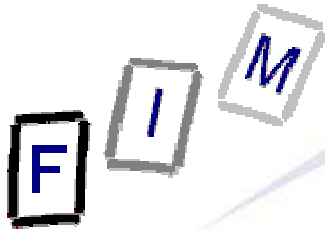
- E-Learning as/for business
- From Teaching to Learning
  - The role of coaches
  - Elements of the learning process
- Different modes
  - "Pure" and blended learning
  - Technical and organizational issues
  - Synchronous/Asynchronous learning
- Assessments and certifications
  - Pre-/post-/formative assessments
- Standards
  - Importance; SCORM & IMS
- Evaluation



# E-Learning for businesses: SMEs

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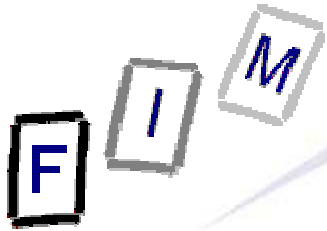
- In small companies, E-Learning is still uncommon, because
  - No structural plan for personnel development
    - » Usually done ad-hoc if needed: Rarely and individually
  - Large parts of such companies are not ideally suited
    - » E.g. craftsmen: Only for a smaller part
    - » Continuous learning has traditionally low or no value
      - Suspicions about new technologies and learning methods
  - No immediate/quick return on investment expected
    - » Driven by need, not by strategy and planning
  - Suspicion: Education → Leaving for a better job/higher salary
    - » At least suspected; if real, this is much more of a problem for smaller companies than for large one!
  - Higher initial investment for electronic material is a problem
    - » No scaling possible, as (targeted) employee count is low
    - » Frequent changes: Keeping the material up to date



# E-Learning for businesses: SMEs

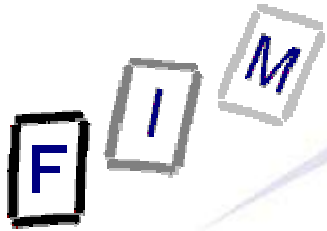
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- Advantages of E-Learning for SMEs
  - Standardized courses (if matching ones exist!) are a very easy way to educate employees
    - » Probably cheaper than other training methods
      - Problem: Standardized courses usually exist only for supporting business functions (e.g. secretary: computer use), which are of low (educational) value to SMEs, compared to their main business process (without standard courses, but higher education needs!)
  - Better fitting in with other work: Employees must be continuously available (no stand-in available)
  - Quick and easy to realize: Can be selected and participated over the web when the need arises
- Requirements for increase:
  - Small courses on special topics available
  - Quick and easy to organize and participate



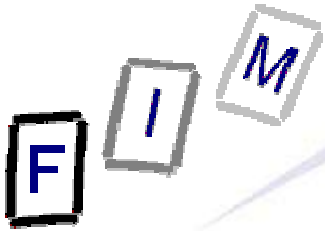
# E-Learning for businesses: Large companies

- Often courses are quite "trivial", esp. in large companies
  - Examples:
    - » New product is "presented" to the sales staff
    - » How to handle a new software application
  - But these are distributed to a large number of participants
    - » Must be created fast; costs irrelevant compared to training thousands of employees!
  - There also exist highly specialized courses
    - » E.g. aeroplane service: Very few people know the topic exactly, but a moderate number of highly distributed people must perform the service exactly
- Large companies usually employ platforms
  - Courses offered regularly, although perhaps different people
  - Sometime even "corporate universities"
    - » For internal teaching of new employees



# E-Learning as business

- E-learning can also be "business". Most common areas are
  - General providers: Consulting, project management, ...
  - Platform provider: Selling/renting/adapting a software to perform courses, hold assessments, etc (LMS)
    - » There are a few large ones dominating the market
  - Content provider: Creating courses for others
    - » Producing learning materials, didactic settings, teacher guides,...
      - Often happens internally, especially in larger companies
      - Specialized companies also create their own content: Topic experts!
    - » Highly competitive (world-wide), therefore bad consequences:
      - Incompatibility: Use it with "our" product only
      - Very specialized: Everyone looks for his own niche
      - Large courses: Take it all and pay more for it
  - Course providers: Holding courses for others
    - » Provide teachers/coaches, facilities/hosting, etc.

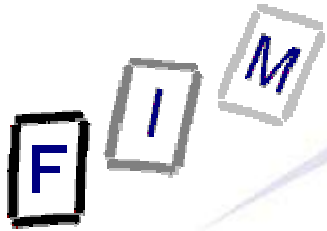


# From "Teaching" to "Learning"

- Previously: Personnel was "complete" after school
- Previously: "Teaching"
  - Teacher centric; passive learner
  - Driven by presentation, telling, showing
  - According to the average speed
  - Training automated skills or memorizing knowledge
  - Suitable for fast, organized and mass instruction
- Goal for the future: "Learning"
  - Learner centric; active learner required
  - Driven by viewing, doing
  - Individual speed
  - Interpreting and discovery of "new" knowledge
  - Suitable for ad-hoc and individual instruction

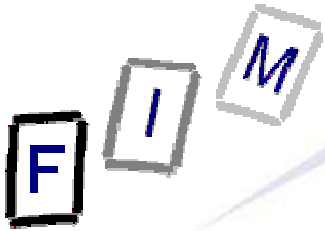
**Requires also changes in the tools!**





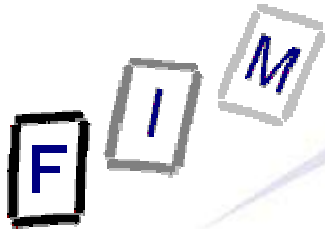
## "Learning" requirements

- Different materials: Not a guide for teacher or a "supplemental" for students but the main "content" for the learners
  - But need not contain every detail → for learners to "discover"!
- Teacher replaced by coach
  - Usually a "content creator" in addition to the coach
- Disassociation of time and place
  - Communication means and tool support
    - » Real life: Learning platforms and Internet
- Smaller learning units
  - Traditional & commercially interesting: Long courses (2-30 h)
  - Learning: Short courses (10-30 min)
    - » Allows learning "in-between", better matches attention span
    - » Whole curriculum: Many short courses
      - Either pre-defined structure or learner-selected (some restrictions)



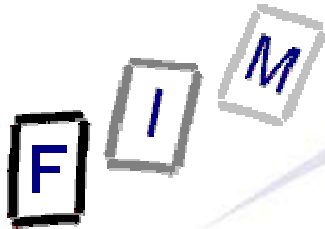
## Coaches

- Help students learn by accelerating the learning process
- Roles and tasks of a coach:
  - Advisor and mentor: Can answer questions on difficult topics or knows where and how students can discover them
  - Guide through the content: Advises upon possible paths and helps select the best one for each individual
  - Preparing (or selecting/assembling) learning material
  - Initiating discussions: questions, provocative statements, etc.
  - Monitoring the learning progress: Informal evaluation
  - Administration of the course; timeliness of learning results
- Requires very close and "personal" supervision
  - Ratio coaches:learners is lower than teachers:learners!
  - Only then can he motivate students
  - Avoids "isolation" of learners



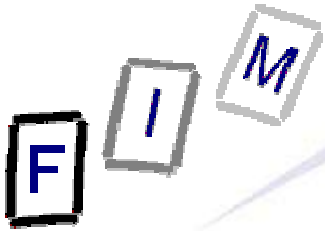
# Elements of the learning process (1)

- Motivation: More important in learning than in teaching
  - Two kinds: motivation for learning or for content
    - » For learning: Often extrinsic (grades, part of job)
    - » For content: Often intrinsic (job req.; area interesting per default)
      - Business: The environment must be especially good to overcome problems caused by extrinsic motivation for learning; content can be slightly worse (e.g. presentation) as it is interesting by default
  - Differs largely from conventional teaching:
    - » Conventional: "Simple" book + motivation through teacher
    - » E-Learning: The material itself must be the motivation
      - But see coaches and blended learning!
- Communication: Important part of learning
  - Conventional: Relatively easy (teacher, colleague, friends, ...)
    - » "State" (idle; topic) of co-learners known or easy to check
  - E-Learning: More difficult (unknown, scale factor, asynchr., ...)
    - » Requires technical knowledge and tools
    - » Might be available at the workplace, but not at home



# Elements of the learning process (2)

- Cooperation: Requires communication
  - More difficult to initiate and perform in E-Learning
    - » Students don't know each other; their strength/weaknesses, interests, work habits, ... → difficult to form groups for teamwork!
  - Partly easier to perform: Not all must meet at the same time
    - » Location/time independence is "built in" from start and customary from "ordinary" communication
- Self-Assessment: Differences
  - Conventional: "Ambient" assessment
    - » What ask other students? Do I know this already?
    - » How is the person beside me doing on the task?
    - » Difficult to transform to E-learning!
  - E-Learning: Individual assessment
    - » Each student can regularly perform an assessment and receive individual and detailed results
      - Conventional this is not possible because of teacher workload!



## Definitions

- LMS = Learning Management System
  - Covers the presentation of the learning material, but also the administration of courses, student enrollment, etc.
    - » Practice: Most systems are severely limited and cover only administration of individual courses and presentation!
- CBT = Computer Based Training
  - Structured offline presentation of topics; compare to WBT
- WBT = Web Based Training
  - Integration of online communication/content into the training
- LO = Learning Object
  - A single "course". This is typically rather small (15-90 min.)
    - » Usually consists of individual files/resources+abstract description



# Modes of E-Learning: "Pure" E-Learning

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- E-Learning without any kind of personal contact
  - Still, you could have your own "teacher" (e.g. DVD) and your personal "instructor" (video conference)
- Also called "Distance learning/teaching"
  - Basic idea of "removing" the teacher
    - » Both "no teacher" and "no meetings" proved to be successful!
- Advantages:
  - No need for travel: Always "different place"
  - No synchronisation need: Can be performed/paused when and wherever desired or possible; no "term" requirement
- Difficulties:
  - Social contacts missing: Especially important for teamwork
  - Technical requirements extensive or process severely lacking
  - More difficulties for less-performing learners

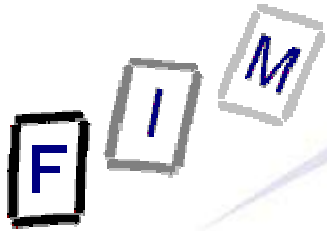




# Modes of E-Learning: Blended E-Learning

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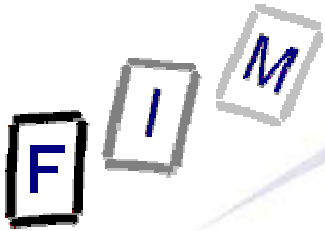
- Mixing "pure" E-Learning with phases of physical presence
  - Almost all methods can be performed in every way
  - BL focuses on the strength of each kind of activity, e.g.
    - » Lecture/knowledge presentation: Offline, DVD
    - » Integration of knowledge, discussions: Online, Chat/Forum
    - » Practical examples, teamwork: Physical presence
  - Allows better for individual learning style/methods
- Important aspect for cost-balancing!
  - Pure online content is very expensive to develop
    - » Suitable for standardized long-lasting content for large groups
  - Physical presence does not scale well
    - » Better matched for transient content for smaller groups
- Drawbacks:
  - Identification of appropriate training modes for each element
  - Proficiency/technical support with different media/methods



# Blended learning Pedagogical issues

- Mixing presence phases, WBT and individual coach support
- Can contain:
  - Kick-off meetings, final presentations/discussions
  - Initial presentations (overview, introduction, raising interest)
  - Offline and online materials in various forms (text, video, etc.)
  - Discussions: online/offline, synchronous/asynchronous
    - » Moderated, supervised, free
  - Individual advice through coaches
  - Groupwork, esp. for reports or case studies
  - Learning by teaching: One group asks the other
  - Tests: For grades or self-assessment; on-/offline
- Different pedagogical methods for different elements
  - Teacher/coach must know them all
  - Learners might get confused

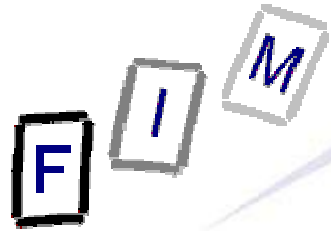




# Blended learning

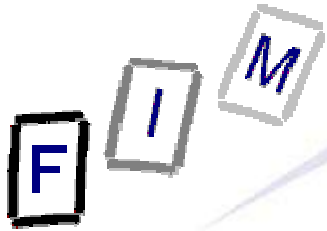
## Technical issues

- Still most companies have rather diverse infrastructure
  - Different OS/Browser (versions)
  - Bandwidth/CPU speed/memory size/DVD availability
- LMS are expensive and difficult to setup and maintain
  - Needed (future courses?) or overhead; supports all the elements you (will) need?
    - » Example: Which form(s) of online testing are available?
  - Measurement of results (access, business impact, etc.)?
  - Integration with existing systems (e.g. CMS)?
- Computers needed also for face-to-face meetings?
  - Requires special computer rooms or laptops
- Online content availability for offline parts
  - Printing it all out, laptop, few shared computers, ...?



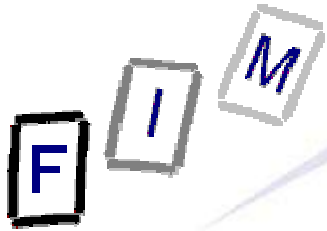
# Blended learning Organizational issues

- Payment for development/creation of course material, LMS and travel/time of face-to-face meetings
  - Whose budget will this come out of?
- Development support by topic experts
  - Are the topic experts available for "producing" the content?
    - » Or is it completely "new" and can be done externally?
- Business process integration: Making sure employees do have actual time to perform the individual parts
  - Top-level support to tell managers to give workers time
- Motivating employees: So they don't just "click through"
  - Launch program, internal marketing, certific., part of work, ...
- Problem solving: Helpdesk availability, content producer
- Deployment process: Web or local installation?
  - Who will do the local installation and when?



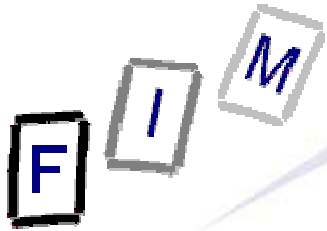
## Synchronous vs. asynchronous learning

- Synchronous = Same time, asynchronous = different time
  - Communication/cooperation with other learners or coaches
  - Different from 1:1 vs. 1:N (usually both possible)
- Synchronous communication:
  - Chat: Unstructured communication; e.g. brainstorming
  - Shared boards: Graphical examples, sketches
  - Application sharing: Guided hands-on experience
  - A/V-conferences: Presentation, questions; individual/grouped
  - Virtual rooms, MUDs: separate discussions, 3D presentations
- Asynchronous communication:
  - E-Mail: Individual questions/advice, document distribution
  - Forums: Structured discussion on (sub-)topics
  - File exchange: Handing in examples, distributing material



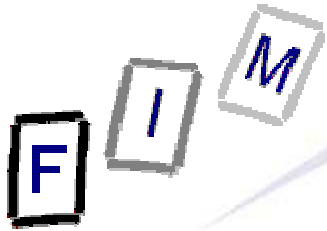
## Comparison: Synchronous / asynchronous

- Synchronous communication suffers from social inhibitions
  - "Unpersonal" compared to traditional means (e.g. chat)
  - Asynchronous: Like writing a letter; custom sense works
  - Contrary also common: flaming
    - » Rarely in more mature education: Repercussions possible!
- Synchronous communication obviates the advantage of time independence in E-Learning
  - But improves cooperation and social contacts
- Asynchronous communication takes longer (intrinsic delays)
  - But usually results in a better focus of the content
- Synchronous communication technically difficult (at distance)
- Synchronous communication is often a "gadget"
  - Uncommon, nice to try out: Practical use requires very careful preparation by the coach!



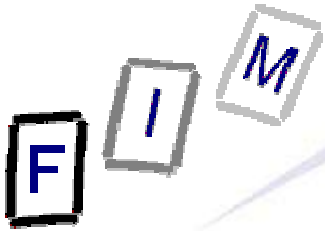
## Comparison: Synchronous / asynchronous

- Default: Asynchronous
  - This is the basic idea behind distance teaching
    - » Time and location independence
- Special didactical/topical needs: Synchronous
  - Requires more preparation; scaling worse
- For blended learning:
  - Reserve synchr. comm. mostly for the physical meetings
  - Otherwise only for urgent (time critical) discussions



# The role of assessments

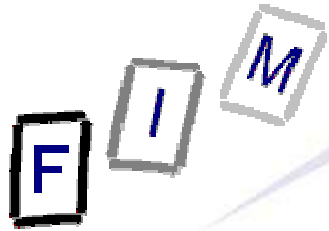
- Different target groups for the outcome
  - Learner: Monitoring the own progress; sense of achievement
  - Coach: Identifying areas requiring further guidance
  - Company: What tasks the learner can now be given
  - Course author: Areas not really understood → to be improved
  - Third parties: Capabilities of the person (e.g. hiring)
    - » But see: Certifications!
- Different intentions require different methods
  - » There is no "perfect" test!
  - Is it a pre- or post-assessment or a certification?
  - Who is the target group and what should be the "outcome"?
    - » Single mark, interest profile, knowledge profile, confidence, speed, motivation, material quality, ...
  - Determines: open/closed book, time limit, duration, coverage, answer availability, etc.



## Pre-assessments

- Also called "diagnostic" assessments
  - To determine existing knowledge: Areas already known
    - » Prerequisites known, missing elements, level of knowledge (details or overview),
  - Identify skill gaps: What is still missing; what is needed
    - » Learning methods known?
    - » Can the learning system be used (technically)?
  - Find out work style: How problems are solved
    - » For later deciding on e.g. the presentation style: text or video, ...
  - Identify interests: What the students is most interested in
- Identify suitability of a course
  - Requires exact description of the course, prerequisites, etc.!
- No grading, immediate feedback
  - E.g. directly after each question (pointer to chapter, etc.)

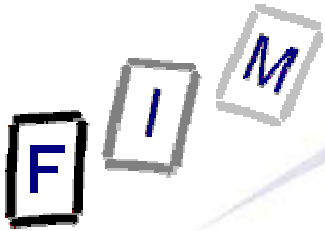




# Formative assessments

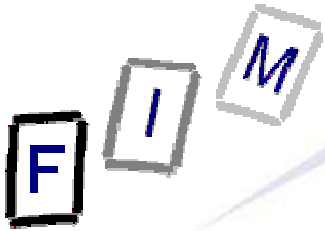
- During the learning phase; used for:
  - Determining the current success
    - » Intermediate/chapter tests: Was the last part really understood?
  - Finding areas of difficulty
    - » What students didn't comprehend and must be reworked/repeated
  - Measuring progress through the course
    - » Which part of the students have progressed to which position?
  - Collecting data for grades (some say: should **not** be a part!)
    - » Proficiency/quality of students, resp. their work
  - Preparation for post-assessments/certifications
    - » What is important, level of difficulty, style of testing?
- It should be:
  - Directly linked to the goals to achieve
  - Regularly and frequent, but rather short and focused
  - Fast feedback: Only then can future learning be improved





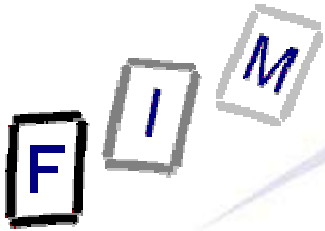
## Post-assessments

- Also called "summative" assessment
  - To determine the overall success/meeting the final goals
    - » What was learned and what is still missing
  - Quantitative grading (see also certification)
    - » "Quality" of the person with respect to this topic
  - Comprehensive nature: Covers all areas in certain depth
    - » Should be a "complete" assessment to prevent skipping
  - Should be able to stand alone: "Independent" of material
    - » In contrast to formative assessment, which is valid only with respect to the specific teaching material
  - Provides no absolute grading, but rather a comparison
    - » To all other learners or the general population
    - » See certification!
  - Validity and reliability are important
    - » Results are shared with others!



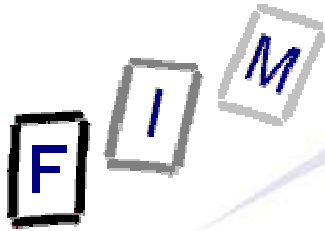
## Assessments vs certifications

- Assessments only provide relative results, while
- Certifications provide "pass/fail" measure on absolute level
  - Usually both are combined: fail / quality of passing
    - » Example: Austria (1-4=pass, 5=fail); Germany (1-4=pass, 5,6=fail)
- Certifications are often associated with special permissions
  - Moving to the next class, performing kind of business, ...
    - » Regulatory certifications (e.g. electrician)
- Assessments may suffer from grade inflation/deflation
  - Same proficiency is sufficient for better/worse results
  - Certifications usually have rather strict (e.g. prescribed) tests or are common among a large area
    - » This allows easier comparison, but often results only in a "minimum proficiency level"
    - » E.g. finding out the "best" job applications is difficult then!



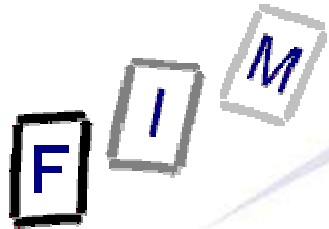
## Business value of certifications

- Permission to perform tasks: Someone must be "certified"
- Apply for projects (e.g. public funding or complex projects)
  - A kind of "pre-selection" to weed out those not expected to understand the project or unlikely to be able to complete it
- Credentials of competency: "All employees hold a ? certificate!"
- Proof of continued education: Cert. often expire fast (3 years)
- But be careful:
  - Experienced personnel often has no time for certifications
  - Certifications are only as good as the final testing
  - Certifications deprecate fast: Development speed (IT!), forgetting/missing practice
  - Certifications might result in vendor lock-in
    - » MCSE will rarely consider Linux; CCNP will only use Cisco



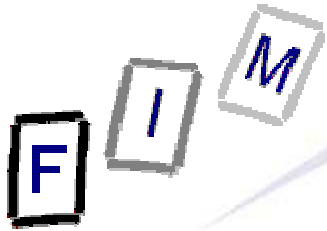
## E-Learning standards

- Interoperability: Will it work together with other systems?
  - Especially important for LMS (users, grades, etc.)
- Re-usability: Learning material from one system should also be usable in a different system
  - Enables easier assembly of courses from individual pieces
  - Avoids "stranded costs" when changing the platform/LMS
- Manageability: Tracking users and content
  - Who viewed what and how often?
- Accessibility:
  - Technical (stability, availability)
  - Content: suitable for different navigation and presentation methods (e.g. For handicapped persons)
- Durability: Will it be around later? Continuous development?



## Classes of standards

- The most important standards are currently
  - Content packaging (CP): A single LO, including its internal structure and all resources + metadata (optional)
  - Metadata (MD): Describing resources, CP, units, etc.
    - » Really standardized currently only on CP level and below
  - Many other standards exist, but these are not widely adopted, sometimes very difficult to implement and not "sure bets"
- Currently most important and mostly widely used:
  - CP: The Content Packaging Specification (CPS) from IMS
  - MD: The Metadata Standard from IEEE
    - » LOM: Learning Object Metadata
  - Both also used in the SCORM meta-standard
- Other standardization areas:
  - Online testing (future importance!), learner profiles, sequencing, accessibility, repositories



## Importance of standards

- For content producers:
    - Few investments to be able to run content on many LMS
    - Pre-structure for easier rearrangement of LO
    - Topic experts can focus on the actual content
  - For LMS producers:
    - More content available, increasing the attractiveness
    - Importing data easier
  - General drawback: More competition!
  - For customers:
    - Changing the LMS possible
    - Reuse of content possible (different LMS, combining LOs,...)
    - Uniform "style" of content (navigation, sequencing)
    - Based on didactical models: Avoiding "bad" courses
- » No guarantee for "good" ones, however!



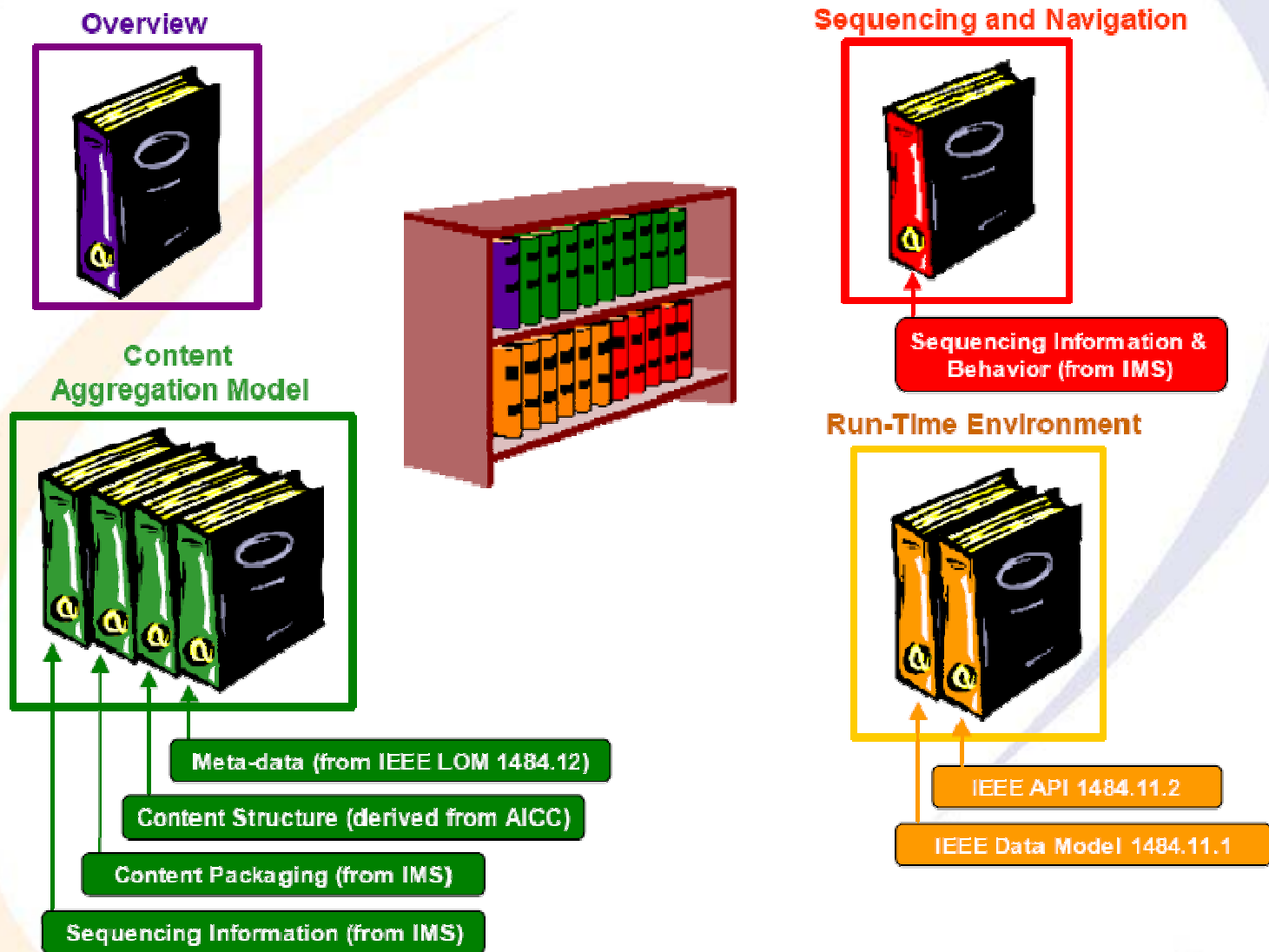


## Standards overview: SCORM

- SCORM: Shareable Content Object Reference Model
- No **own** standard; just assembles individual ones!
  - Reference model for both content and its delivery
    - » Content: Data structure specifications
    - » Delivery: Software API
  - Contains: Data on users, their progress, results; LO
  - Focused on the web for instruction delivery
- CAM: Content aggregation model
  - Assembling, labeling and packaging of learning content
- RTE: Run-Time Environment
  - Launch content, tracking, data transfer, error handling, ...
- SN: Sequencing and Navigation
  - Selecting which content to present and its ordering

**Official conformance testing available!**

# Standards overview: SCORM

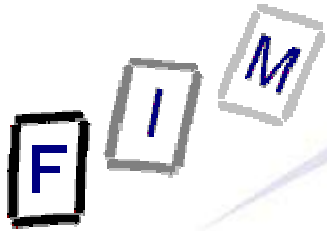






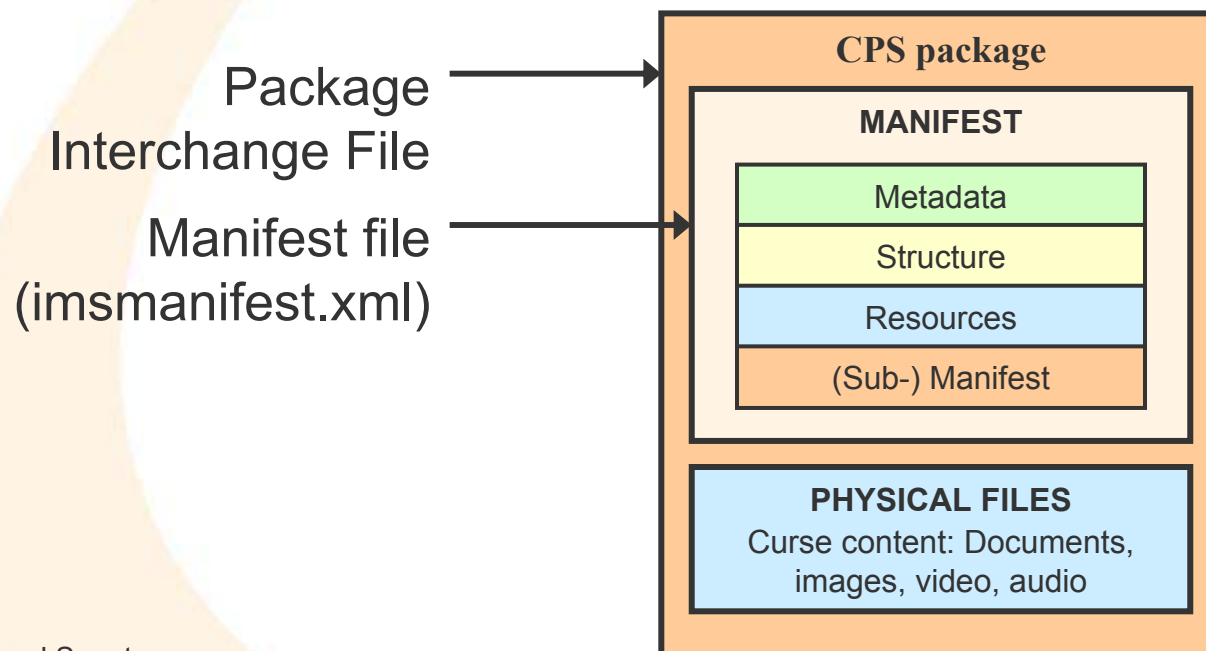
## Standards overview: IMS

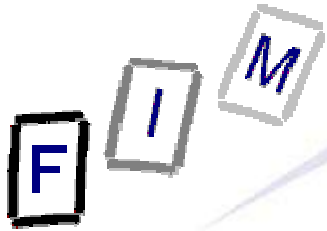
- Consortium for developing specifications
  - Members: Large vendors of LMS and content producers
  - Specifications will actually be supported by products!
- Created lots of specifications
  - Some very important, some rather obscure
  - Does not create any implementations; only partly samples
  - No conformance testing
- Continuous development
  - E.g. CPS: 1.0, 1.1, 1.1.1, 1.1.2, 1.1.3, 1.1.4
    - » Usually only small modifications/clarifications/errata
    - » Sometimes adaptation to international standards
      - E.g. metadata (MD) was aligned to IEEE LOM (practical identically)
- Specifications are XML based; now mostly XML Schema



# Standards overview: IMS CPS

- CPS package = Learning package according to the CPS
- Structure of a CPS package:
  - Manifest „imsmanifest.xml“ (XM file) in root directory
    - » Metadata
    - » Structure and references to the actual learning content
  - Learning content in arbitrary formats



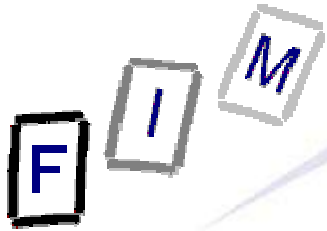


## Standards overview: IMS MD

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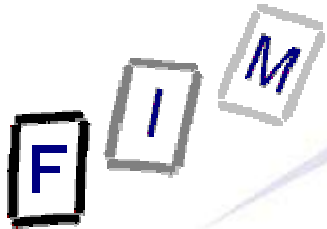
- Information on the package, the resources used and the area of applicability (school types, age, ...)
  - General: Title, language, description, ...
  - Lifecycle: Version, status, contributors
  - Metametadata: Schema, language, classification
  - Technical: Format, size, technical requirements, platforms, ...
  - Educational: Interactivity, context, age range, difficulty, etc.
  - Rights: Cost (1/0), copyright (1/0), description
  - Relation: Kind (e.g. hasPart, isBasedOn, requires), resource
  - Annotation: Person, date, description
  - Classification: Purpose, keyword, taxonomy, description
- Very similar to IEEE LOM!
- Potential problem: "Pure" XML; sometimes RDF preferred!

**Directly contained within the manifest!**



# Evaluating learning: The Kirkpatrick model

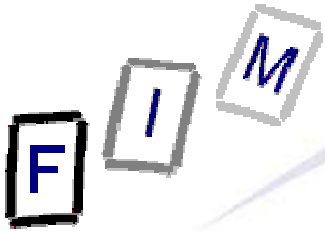
- Evaluation of the learning "result"
  - ① Reaction: Asking learners (e.g. online questionnaires)
    - Environment suitable for learning?
    - » The perceived value of the instruction
  - ② Learning: Pre + post assessment
    - Learned anything?
    - » The actual difference in knowledge and skills
  - ③ Behaviour: Observation, surveys
    - Was it useful?
    - » Behavioural changes on the actual job; knowledge/skill retention
  - ④ Result: Observations, statistics, (control group)
    - Was it worth it?
    - » Business impact of the instruction: Improvement-costs
- Often only levels 2 and 1 are completed; 3 and 4 are only rarely assessed, but are very important!



## Various issues: Learning module size and reuseability

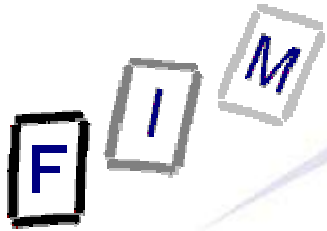
- Reusability of LO improves with small size (e.g. 10 min)
  - But this can break didactical models, e.g. continuing story arc, cross-connections, "as seen in the last chapter", ...
    - » Small LO result in "trivial" tests, as they too must be short and cannot contain content from other LOs
  - Improves adaptive feedback: Wrongly answered questions can be easier tracked back to the content explaining them
- Design can be easier recycled than content
  - A common "teaching model" is easier to reuse than content
  - Similar for technical elements like scripts, graphics, etc.
- Recycling LO is not just rearranging them
  - Unified graphical, GUI, handling, teaching model, ... Required
- Size also depends on external factors:
  - Learning unit lengths, set curriculum (learner decisions?), ...

**Think about content reuse, but also assess the probabilities!**



## Various issues: Interoperability

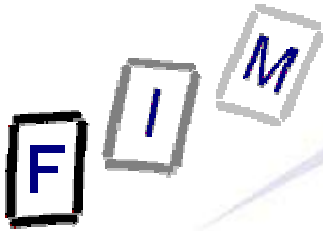
- Same standard  $\neq$  Interoperability
    - Different interpretations exists: Standards aren't perfect
    - Custom extensions: To differentiate from others
      - » Provide some additional value or more options
    - Incomplete realization: Some standards are **very complex**
      - » Some standards take this already into account, consisting of different levels (both for implementation and conformance)
    - Many standards are only a kind of "metadata"
      - Example: CPS (talks about arrangement of actual content)
      - Counterexample: QTI (questions and their structure defined)
      - » But the format for the "real" content is not specified!
        - E.g. requiring a custom player for special content obviates the advantage of the standardized manifest
    - Standards evolve: Often only a one-way upgrade possible
- Practice: Works quite good, but not perfect



## "Informal" Learning

- Informal learning is important; can be improved through various elements in electronic form
  - Blogs with important events, how to solve things, etc.
    - » Letting them browse through this on starting a new job
    - » Get a general "feeling" on how to solve problems
- KM systems: Adding new elements and searching for existing ones on current problems
  - But requires an overview on **what** is exactly contained!
- Business process documentation (e.g. ISO 9000)
  - Intended for different use, but good introduction
    - » Might be hard to read, so perhaps only for qualified staff
    - » Not necessarily conforms to the actual way things are done ...





- Susanne Loidl-Reisinger: Mobile Intelligente Agenten als Wegweiser im Distance Teaching / Coaching / Learning  
[http://www.fim.uni-linz.ac.at/Diplomarbeiten/dissertation\\_reisinger/Inhalt/Diss.html](http://www.fim.uni-linz.ac.at/Diplomarbeiten/dissertation_reisinger/Inhalt/Diss.html)
- Le'a Kent: E-Learning Courseware Evaluation  
<http://www.astd.org/pdfs/M208.pdf>
- ADL: SCORM standard  
<http://www.adlnet.org/>
- IMS Global Learning Consortium:  
<http://www.imsglobal.org/>
- Kevin Kruse: e-Learning Guru  
<http://www.e-learningguru.com/articles.htm>